

## CV

### Kristin Høiby

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**Languages:** Norwegian, English and Russian

### Education:

- BI Norwegian School of Management, Oslo. Master of Management. Scenarios./Forecasting. Consulting. Business Development.
- University of Uppsala, Uppsala, Sweden. Bachelor of Arts. Russia and Eastern European Economy, Trade and Security Politics.
- University of Oslo, Oslo. Russian Language, Intermediate subject.
- Marketing University College of Norway, Oslo. Marketing and Management, Primary Course.

### Professional profile:

2005 - Sherpa Konsult as, Oslo. (Business Development Services Consulting Company). Partner.  
1999 – 2005: Storvik & Co AS, Oslo. (Business Development Services Company). Director, Business Development/Senior Consultant.  
1995 – 1999: Storvik & Co AS, Kirkenes. Managing Director/Senior Consultant.  
1994 – 1995: Ministry of Foreign Affairs, Norwegian Consulate General in Murmansk. Consul.  
1993 -1994: Storvik & Co AS. Kirkenes. Consultant, Business Development in Russia  
1992 -1993: Finnut Consult AS, Vadsø. (Consulting Company). Consultant, Barents Region Cooperation  
1987-1992: Kalinka-tours AS, Kragerø. (Tour Operator). Tour Leader, Russia  
1984-1987: Norwegian Press Agency (NTB), Oslo. Teletype Operator

### Areas of professional experience:

- Communication and development of relations strategy towards regional Russian authorities and the Russian business community.
- Project Development and Management for Business Activities in Northwest Russia
- Coordinator and Consultant in Regional and National Administrative Cooperation between Norway and Russia.
- Establishment and Management of Competence Based Enterprises.
- Business Development Services.

### Board assignments:

Høgskolestyret for Finnmark	Member of the board	1997 – 2000
Moelven Hako Nord AS	Member of the board	1996 – 1998
NHO Finnmark	Member of the board	1997 – 1999
Sør-Varanger Invest AS	Member of the board	1996 – 2001
Storvik & Co AS	Member of the board	1998 – 2001
Storvik & Co AS	Chairman of the board	2001 – 2005
Finnmark fylkesrederi	Member of the board	2000 – 2002
Storvik & Zvezdochka Norway as (Kimek Offshore as)	Member of the board	2000 – 2003
Vardø ProMor as.	Member of the board	2005 – 2008

Sherpa Konsult as.

Chairman of the board



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